

TPI COMPOSITES, INC

FORM 8-K (Current report filing)

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Address	8501 N SCOTTSDALE ROAD GAINEY CENTER II, SUITE 100 SCOTTSDALE, AZ, 85253
Telephone	480-305-8910
CIK	0001455684
Symbol	TPIC
SIC Code	3510 - Engines And Turbines
Industry	Renewable Energy Equipment & Services
Sector	Energy

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

August 10, 2016
Date of Report (Date of earliest event reported)



TPI Composites, Inc.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-37839
(Commission
File Number)

20-1590775
(IRS Employer
Identification No.)

8501 N. Scottsdale Rd, Gainey Center II, Suite 100, Scottsdale, AZ
(Address of principal executive offices)

85253
(Zip Code)

Registrant's telephone number, including area code: (480) 305-8910

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On August 10, 2016, TPI Composites, Inc. (the Company) issued a press release announcing its unaudited financial results for the three months ended June 30, 2016. A copy of the Company's press release is furnished herewith as Exhibit 99.1 to this current report on Form 8-K and is incorporated by reference herein. The Company also posted a presentation to its website at www.tpicomposites.com under the tab "Investor Relations" providing information regarding its results of operations and financial condition for the three months ended June 30, 2016. The information contained in the presentation is incorporated by reference herein. The presentation is being furnished herewith as Exhibit 99.2 to this current report on Form 8-K. The Company's website and the information contained therein is not part of this disclosure.

The information in Item 2.02 and 7.01 of this current report on Form 8-K (including Exhibits 99.1 and 99.2) are being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in Item 2.02 and 7.01 of this current report on Form 8-K (including Exhibits 99.1 and 99.2) shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

Item 7.01 REGULATION FD DISCLOSURE

The information set forth under Item 2.02 of this current report on Form 8-K is incorporated by reference as if fully set forth herein.

On August 10, 2016, the Company issued a press release announcing it had signed an extension to its supply agreement with Nordex SE to produce wind blades at the Company's factory in Izmir, Turkey through 2020. A copy of the Company's press release is furnished herewith as Exhibit 99.3 to this current report on Form 8-K and is incorporated by reference herein.

The information in Exhibit 99.3 of this current report on Form 8-K is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in Item 7.01 of this current report on Form 8-K (including Exhibit 99.3) shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

Item 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

99.1 – Press Release dated August 10, 2016

99.2 – Presentation dated August 10, 2016

99.3 – Press Release dated August 10, 2016

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TPI COMPOSITES, INC.

August 10, 2016

By: /s/ William E. Siwek
William E. Siwek
Chief Financial Officer

TPI Composites, Inc. Announces Second Quarter 2016 Earnings Results

SCOTTSDALE, Ariz., Aug. 10, 2016 (GLOBE NEWSWIRE) -- TPI Composites, Inc. (Nasdaq:TPIC), the largest U.S.-based independent manufacturer of composite wind blades, today reported financial results for the quarter ended June 30, 2016.

Highlights

For the quarter ended June 30, 2016:

- Net sales increased 29.7% to \$194.3 million
- Total billings increased 40.5% to \$196.1 million
- Net income increased to \$11.6 million, the same amount on a pro forma basis, or \$0.44 per share on a fully-diluted pro forma basis. The Company's pro forma results include the conversion of preferred stock, preferred stock warrants and subordinated convertible promissory notes to common stock immediately prior to the Company's initial public offering (IPO) noted below
- EBITDA increased to \$20.8 million from \$11.9 million in the comparable period in 2015, with an EBITDA margin of 10.7% in the 2016 period compared to 7.9% in 2015
- Adjusted EBITDA increased to \$20.8 million from \$12.3 million in the comparable period in 2015, with an adjusted EBITDA margin of 10.7% in the 2016 period compared to 8.2% in 2015
- In July 2016, the Company completed its IPO and issued approximately 7.2 million shares of common stock at \$11.00 per share for net proceeds of approximately \$69.5 million after deducting the underwriting discounts and estimated IPO related expenses

KPIs	Q2'16	Q2'15
Sets ¹	551	346
Estimated megawatts ²	1,252	772
Manufacturing lines installed ³	30	29
Dedicated manufacturing lines ⁴	38	29
Manufacturing lines in startup ⁵	0	7
Manufacturing lines in transition ⁶	3	10

1. Number of wind blade sets (which consist of three wind blades) invoiced worldwide.
2. Estimated megawatts of energy capacity to be generated by wind blade sets invoiced in the period.
3. Number of manufacturing lines installed and either in operation, transition or startup.
4. Number of manufacturing lines dedicated to our customers under long-term supply agreements. Dedicated manufacturing lines may be greater than total manufacturing line capacity in instances where we have signed new supply agreements for manufacturing facilities that have not yet been built.
5. Number of manufacturing lines in a startup phase during the period.
6. Number of manufacturing lines that were being transitioned to a new wind blade model during the period.

"We are pleased with our strong operational and financial performance in the second quarter of 2016, following the successful completion of our initial public offering in July. Our results were driven by increased production across all four of our geographic segments as we reported year-over-year increases in net sales, total billings, EBITDA and adjusted EBITDA," said Steven Lockard, TPI Composites' President and Chief Executive Officer. "We delivered margin expansion due to improved efficiency and plant utilization with 27 manufacturing lines operating at near 100% capacity, and three manufacturing lines in transition during the quarter. We plan on starting up a number of new lines in our new facilities in Mexico and Turkey in the back half of 2016, which will drive future growth, but will add to margin pressure in the near term as the lines ramp up to full capacity. We expect to continue to capitalize on the strong wind industry growth and outsourcing trends from our core customer base and we will continue to execute on our strategy for growth and profitability under long-term supply agreements with significant revenue visibility while driving capital efficiency for the industry leading OEMs in the wind energy market."

Second Quarter 2016 Financial Results

Net sales for the three months ended June 30, 2016 increased by \$44.5 million or 29.7% to \$194.3 million compared to \$149.7 million in the same period in 2015. This was primarily driven by a 49.6% increase in the number of wind blades delivered in the three months ended June 30, 2016 compared to the same period in 2015. Net sales of wind blades were \$182.9 million for the three months ended June 30, 2016 as compared to \$132.9 million in the same period in 2015. These increases were primarily the result of additional wind blade volume in our plants in China, the U.S. and Mexico. Net sales from the manufacturing of precision molding and assembly systems during the three months ended June 30, 2016 decreased to \$10.0 million from \$15.7 million in the same period in 2015. This decrease was primarily the result of our customers requiring less precision molding and assembly systems from our Rhode Island facility during the three months ended June 30, 2016. Total billings for the three months ended June 30, 2016 increased by \$56.5 million or 40.5% to \$196.1 million compared to \$139.6 million in the same period in 2015. The impact of the strengthening of the Euro against the U.S. dollar in our Turkey operation on consolidated net sales and total billings for the three months ended June 30, 2016 was not significant compared to reductions of 6.1% and 5.2%, respectively, for the same period in 2015.

Total cost of goods sold for the three months ended June 30, 2016 was \$171.4 million and included aggregate costs of \$3.1 million related to startup costs in our new plants in Mexico and Turkey as well as the transition of wind blade models in our original plant in Mexico. This compares to total cost of goods sold for the three months ended June 30, 2015 of \$137.6 million, including aggregate costs of \$8.4 million related to the transition of wind blades in our U.S., Mexico and Taicang, China plants and startup costs in Mexico and Dafeng, China. Cost of goods sold as a percentage of net sales of wind blades decreased by 4.7% in the three months ended June 30, 2016 as compared to the same period in 2015, driven primarily by improved operating efficiency in Turkey. Cost of goods sold as a percentage of net sales from the manufacturing of precision molding and assembly systems increased by 5.2% during the three months ended June 30, 2016 as compared to the same period in 2015. The impact of the strengthening of the Euro against the U.S. dollar in our Turkey operation did not have a significant impact on consolidated cost of goods sold for three months ended June 30, 2016, but did result in a 6.0% reduction for the same period in 2015.

General and administrative expenses for the three months ended June 30, 2016 totaled \$5.3 million as compared to \$2.9 million for the same period in 2015. As a percentage of net sales, general and administrative expenses were 2.7% for the three months ended June 30, 2016, up from 1.9% in the same period in 2015. The increase was driven by the costs of enhancing our corporate support functions during this period of growth.

We granted awards of stock options and restricted stock units (RSUs) during 2015 and in early 2016 to certain employees and nonemployee directors. These awards include a performance condition requiring the completion of an initial public offering and have a required vesting period of one to four years commencing upon achievement of the performance condition. We did not begin recording compensation expense for these awards until the IPO was considered probable of achievement, which was not deemed to occur until the consummation of the IPO, and therefore no compensation cost was recognized until the IPO occurred. Since the IPO was consummated in July 2016, compensation expense will be recorded for the requisite service period from the grant date through the IPO date, with the balance of the share-based compensation expensed over the remaining vesting period. The expected share-based compensation expense to be recorded in the third quarter of 2016 (based on the IPO price per share of \$11.00) is approximately \$8.2 million.

Other expense of \$4.0 million for the three months ended June 30, 2016 was comparable to \$3.9 million for the same period in 2015.

Income tax provision increased to \$2.0 million for the three months ended June 30, 2016 from \$1.2 million for the same period in 2015. The increase was primarily due to the improved operating results in China and Mexico.

Net income for the three months ended June 30, 2016 was \$11.6 million, as compared to \$4.1 million in the same period in 2015. The increase was primarily due to the reasons set forth above.

Net income attributable to preferred shareholders was \$2.4 million during both the three months ended June 30, 2016 and 2015.

Net income attributable to common shareholders was \$9.1 million during the three months ended June 30, 2016 (or \$11.6 million on a pro forma basis), compared to \$1.7 million in the same period in 2015. This was primarily due to the increase in net income discussed above. Diluted earnings per share was \$2.15 for the three months ended June 30, 2016, or \$0.44 on a pro forma basis, as compared to \$0.41 in the 2015 period.

EBITDA for three months ended June 30, 2016 increased to \$20.8 million, compared to \$11.9 million during the same period in 2015. This reflects the increase in capacity utilization and efficiencies at our plants worldwide along with a reduction in startup and transition costs compared to the same period in 2015. The EBITDA margin of 10.7% improved from 7.9% in the 2015 period.

Adjusted EBITDA for three months ended June 30, 2016 increased to \$20.8 million compared to \$12.3 million during the same period a year ago. The adjusted EBITDA margin improved to 10.7%, compared to 8.2% during the same period a year ago.

Capital expenditures decreased to \$3.4 million for three months ended June 30, 2016 from \$9.7 million during the same period a year ago. Capex is primarily related to new facilities or facility expansions and related machinery and equipment.

Net debt for the three months ended June 30, 2016 increased to \$93.5 million (or \$83.5 million on a pro forma basis) from \$90.7 million as of December 31, 2015.

Additional results for the quarter ended June 30, 2016 include:

- Depreciation and amortization of \$3.2 million, compared to \$2.9 million for the same period a year ago
- Net interest expense of \$4.1 million, compared to \$3.6 million for the same period a year ago
- Realized loss on foreign currency remeasurement of \$18,000, compared to \$0.4 million for the same period a year ago

2016 Outlook

For the second half of 2016, the Company expects:

- Total billings between \$380 million and \$390 million (\$750 million to \$760 million for the full year) ⁽¹⁾
- Sets delivered of between 1,110 and 1,125 (2,147 to 2,162 for the full year)
- Estimated megawatts of sets delivered to be between 2,550 and 2,590 (4,915 to 4,955 for the full year)
- Dedicated manufacturing lines at year end of between 38 and 46
- Manufacturing lines installed of between 33 and 36
- No manufacturing lines in transition
- Manufacturing lines in startup to be between 3 and 6
- Capital expenditures to be between \$38 million and \$43 million
- Effective tax rate to be between 25% and 30%
- Depreciation and amortization of between \$6.5 million and \$7.0 million
- Interest expense of between \$6.5 million and \$7.5 million
- Income tax expense of between \$2.2 million and \$2.7 million
- Share-based compensation of between \$9.5 million and \$10.5 million

(1) We have not reconciled our expected total billings to expected net sales as calculated under GAAP because we have not yet finalized calculations necessary to provide the reconciliation, including the expected change in deferred revenue, and as such the reconciliation is not possible without unreasonable efforts.

New Revenue Recognition Standard

In May 2014, the FASB issued new recognition and disclosure requirements for revenue from contracts with customers, which supersedes the existing revenue recognition guidance. The new recognition requirements focus on when the customer obtains control of the goods or services, rather than the current risks and rewards model of recognition. The core principle of the new standard is that an entity will recognize revenue when it transfers goods or services to its customers in an amount that reflects the consideration an entity expects to be entitled to for those goods or services. The new disclosure requirements will include information intended to communicate the nature, amount, timing and any uncertainty of revenue and cash flows from applicable contracts, including any significant judgments and changes in judgments and assets recognized from the costs to obtain or fulfill a contract. Entities will generally be required to make more estimates and use more judgment under the new standard.

The new requirements are effective for the Company beginning January 1, 2018, and may be implemented either retrospectively for all periods presented, or as a cumulative-effect adjustment as of the date of adoption. Early adoption as of January 1, 2017 is permitted.

The Company expects to adopt ASC 606 as of January 1, 2017 with retrospective application to January 1, 2015. Based on the Company's preliminary evaluation of the new standard, revenue recognition in accordance with ASC 606 differs from the current guidance provided by GAAP as outlined in the SEC's Staff Accounting Bulletin 104, which requires the Company to defer recognition of revenue until the risk of loss has passed to the customer and delivery has been made or a fixed delivery schedule has been provided by the customer. Since the Company's products have no alternative use to the Company due to contractual restrictions placed by each customer on the technical specifications and design of the products, the Company's initial assessment is revenue upon adoption of ASC 606 will be recognized before the product is delivered. Accordingly, revenue recognition under ASC 606 may no longer require the Company to record deferred revenue and inventory held for customer orders for products awaiting delivery to the customer. The Company is completing its analysis of the impact of the adoption of ASC 606 on the results of operations and the amounts and disclosures included in the financial statements and plans to include additional information about the potential impact of the adoption in its Quarterly Report on Form 10-Q.

Conference Call and Webcast Information TPI Composites will host an investor conference call today at 5:00pm ET. Interested parties are invited to listen to the conference call can be accessed live over the phone by dialing 1-877-407-3982, or for international callers, 1-201-493-6780. A replay will be available two hours after the call and can be accessed by dialing 1-877-870-5176, or for international callers, 1-858-384-5517. The passcode for the live call and the replay is 13643145. The replay will be available until August 17, 2016. Interested investors and other parties may also listen to a simultaneous webcast of the conference call by logging onto the Investor Relations section of the Company's website at www.tpicomposites.com. The online replay will be available for a limited time beginning immediately following the call.

About TPI Composites, Inc.

TPI Composites, Inc. is the largest U.S.-based independent manufacturer of composite wind blades for the wind energy market. TPI delivers high-quality, cost-effective composite solutions through long term relationships with leading wind turbine manufacturers. TPI is headquartered in Scottsdale, Arizona and operates factories throughout the U.S., Mexico, China and Turkey.

Forward-Looking Statements

This release contains forward-looking statements which are made pursuant to safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include statements, among other things, concerning: effects on our financial statements and our financial outlook; our business strategy, including anticipated trends and developments in and management plans for our business and the wind industry and other markets in which we operate; competition; future financial results, operating results, revenues, gross margin, operating expenses, products, projected costs, warranties, our ability to improve our operating margins, and capital expenditures. These forward-looking statements are often characterized by the use of words such as "estimate," "expect," "anticipate," "project," "plan," "intend," "seek," "believe," "forecast," "foresee," "likely," "may," "should," "goal," "target," "might," "will," "could," "predict," "continue" and the negative or plural of these words and other comparable terminology. Forward-looking statements are only predictions based on our current expectations and our projections about future events. You should not place undue reliance on these forward-looking statements. We undertake no obligation to update any of these forward-looking statements for any reason. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ materially from those expressed or implied by these statements. These factors include, but are not limited to, the matters discussed in "Risk Factors," in our Registration Statement on Form S-1 and other reports that we will file with the SEC.

Non-GAAP Definitions

This press release includes unaudited non-GAAP financial measures, including total billings, EBITDA, adjusted EBITDA, net debt and free cash flow. We define total billings as total amounts billed from products and services that we are entitled to payment and have billed under the terms of our long-term supply agreements or other contractual arrangements. We believe that total billings will approximate what our net sales may be upon adoption of ASC 606 on January 1, 2017, if we are no longer required to defer revenue recognition until the blades are delivered. We define EBITDA as net income plus interest expense (net of interest income), income taxes and depreciation and amortization. We define adjusted EBITDA as EBITDA plus any share-based compensation expense, plus or minus any gains or losses from foreign currency transactions plus any loss on extinguishment of debt. We define net debt as the total principal amount of debt outstanding less unrestricted cash and equivalents. We define free cash flow as net cash flow generated from operating activities less capital expenditures. We present non-GAAP measures when we believe that the additional information is useful and meaningful to investors. Non-GAAP financial measures do not have any standardized meaning and are therefore unlikely to be comparable to similar measures presented by other companies. The presentation of non-GAAP financial measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP. See below for a reconciliation of certain non-GAAP financial measures to the comparable GAAP measures.

TPI COMPOSITES, INC. AND SUBSIDIARIES TABLE ONE - CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Pro Forma Three Months Ended June 30, 2016 (1)	Three Months Ended June 30, 2016	2015	Pro Forma Six Months Ended June 30, 2016 (1)	Six Months Ended June 30, 2016	2015
<i>(\$ in thousands, except per share amounts)</i>						
Net sales	\$ 194,255	\$ 194,255	\$ 149,739	\$ 370,365	\$ 370,365	\$ 245,328
Cost of sales	168,382	168,382	129,208	328,248	328,248	220,092
Startup and transition costs	3,055	3,055	8,381	6,361	6,361	12,535
Total cost of goods sold	171,437	171,437	137,589	334,609	334,609	232,627
Gross profit	22,818	22,818	12,150	35,756	35,756	12,701
General and administrative expenses	5,340	5,340	2,899	10,089	10,089	6,107
Income from operations	17,478	17,478	9,251	25,667	25,667	6,594
Other income (expense):						
Interest income	28	28	79	49	49	138
Interest expense	(4,134)	(4,134)	(3,723)	(8,046)	(8,046)	(7,274)
Realized loss on foreign currency remeasurement	(18)	(18)	(433)	(457)	(457)	(270)

Miscellaneous income	154	154	140	344	344	269
Total other expense	(3,970)	(3,970)	(3,937)	(8,110)	(8,110)	(7,137)
Income (loss) before income taxes	13,508	13,508	5,314	17,557	17,557	(543)
Income tax provision	(1,953)	(1,953)	(1,224)	(4,256)	(4,256)	(1,104)
Net income (loss)	11,555	11,555	4,090	13,301	13,301	(1,647)
Net income attributable to preferred shareholders	-	2,438	2,356	-	4,875	4,712
Net income (loss) attributable to common shareholders	\$ 11,555	\$ 9,117	\$ 1,734	\$ 13,301	\$ 8,426	\$ (6,359)

Weighted-average common shares outstanding:

Basic	26,549	4,238	4,238	26,549	4,238	4,238
Diluted	26,555	4,244	4,244	26,555	4,244	4,238
Basic income (loss) per common share	\$ 0.44	\$ 2.15	\$ 0.41	\$ 0.50	\$ 1.99	\$ (1.50)
Diluted income (loss) per common share	\$ 0.44	\$ 2.15	\$ 0.41	\$ 0.50	\$ 1.99	\$ (1.50)

Non-GAAP Measures:

Total billings	\$ 196,146	\$ 196,146	\$ 139,602	\$ 370,684	\$ 370,684	\$ 256,692
EBITDA	\$ 20,776	\$ 20,776	\$ 11,867	\$ 31,727	\$ 31,727	\$ 11,903
Adjusted EBITDA	\$ 20,794	\$ 20,794	\$ 12,300	\$ 32,184	\$ 32,184	\$ 12,173

(1) Includes the conversion of preferred stock, preferred stock warrants and subordinated convertible promissory notes immediately prior to the closing of the IPO.

TPI COMPOSITES, INC. AND SUBSIDIARIES
TABLE TWO - CONDENSED CONSOLIDATED BALANCE SHEETS

<i>(\$ in thousands)</i>	Pro Forma June 30, 2016 ⁽¹⁾	June 30, 2016	December 31, 2015
	(Unaudited)		
Current assets:			
Cash and cash equivalents	\$ 31,057	\$ 31,057	\$ 45,917
Restricted cash	2,408	2,408	1,760
Accounts receivable	87,556	87,556	72,913
Inventories	52,664	52,664	50,841
Inventories held for customer orders	50,138	50,138	49,594
Prepaid expenses and other current assets	40,952	40,952	31,337
Total current assets	264,775	264,775	252,362
Noncurrent assets:			
Property, plant, and equipment, net	73,575	73,575	67,732
Other noncurrent assets	14,273	14,273	9,826
Total assets	\$ 352,623	\$ 352,623	\$ 329,920
Current liabilities:			
Accounts payable and accrued expenses	\$ 99,765	\$ 101,642	\$ 101,108
Accrued warranty	30,573	30,573	13,596
Deferred revenue	65,656	65,656	65,520
Customer deposits and customer advances	10,644	10,644	8,905
Current maturities of long-term debt	27,328	27,328	52,065
Total current liabilities	233,966	235,843	241,194
Noncurrent liabilities:			
Long-term debt, net of debt issuance costs, discount and current maturities	83,926	92,364	77,281
Other noncurrent liabilities	4,278	4,278	3,812
Total liabilities	322,170	332,485	322,287
Preferred shares and warrants	-	203,734	198,830

Shareholders' equity (deficit)	30,453	(183,596)	(191,197)
Total liabilities and shareholders' equity (deficit)	<u>\$ 352,623</u>	<u>\$ 352,623</u>	<u>\$ 329,920</u>
<u>Non-GAAP Measure:</u>			
Net debt	\$ 83,534	\$ 93,534	\$ 90,667

(1) Includes the conversion of preferred stock, preferred stock warrants and subordinated convertible promissory notes immediately prior to the closing of the IPO.

TPI COMPOSITES, INC. AND SUBSIDIARIES
TABLE THREE - CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
<i>(\$ in thousands)</i>	2016	2015	2016	2015
Net cash provided by (used in) operating activities	\$ 11,314	\$ (761)	\$ 10,175	\$ 68
Net cash used in investing activities	(3,356)	(9,705)	(14,244)	(20,310)
Net cash used in financing activities	(12,644)	(3,784)	(10,641)	(10,952)
Impact of foreign exchange rates on cash and cash equivalents	(99)	13	(150)	(73)
Cash and cash equivalents, beginning of period	35,842	26,562	45,917	43,592
Cash and cash equivalents, end of period	<u>\$ 31,057</u>	<u>\$ 12,325</u>	<u>\$ 31,057</u>	<u>\$ 12,325</u>

TPI COMPOSITES, INC. AND SUBSIDIARIES
TABLE FOUR - RECONCILIATION OF NON-GAAP MEASURES
(UNAUDITED)

	Pro Forma			Pro Forma		
	Three Months Ended	Three Months Ended	June 30,	Six Months Ended	Six Months Ended	June 30,
<i>(\$ in thousands)</i>	June 30, 2016	2016	2015	June 30, 2016	2016	2015
Total billings is reconciled as follows:						
Net sales	\$ 194,255	\$194,255	\$ 149,739	\$ 370,365	\$370,365	\$245,328
Change in deferred revenue:						
Blade-related deferred revenue at beginning of period (2)	(65,027)	(65,027)	(76,534)	(65,520)	(65,520)	(59,476)
Blade-related deferred revenue at end of period (2)	65,656	65,656	68,226	65,656	65,656	68,226
Foreign exchange impact (3)	1,262	1,262	(1,829)	183	183	2,614
Change in deferred revenue	1,891	1,891	(10,137)	319	319	11,364
Total billings	<u>\$ 196,146</u>	<u>\$196,146</u>	<u>\$ 139,602</u>	<u>\$ 370,684</u>	<u>\$370,684</u>	<u>\$256,692</u>

	Pro Forma			Pro Forma		
	Three Months Ended	Three Months Ended	June 30,	Six Months Ended	Six Months Ended	June 30,
<i>(\$ in thousands)</i>	June 30, 2016	2016	2015	June 30, 2016	2016	2015
EBITDA and adjusted EBITDA are reconciled as follows:						

Net income (loss)	\$	11,555	\$	11,555	\$	4,090	\$	13,301	\$	13,301	\$	(1,647)
Adjustments:												
Depreciation and amortization		3,162		3,162		2,909		6,173		6,173		5,310
Interest expense (net of interest income)		4,106		4,106		3,644		7,997		7,997		7,136
Income tax provision		1,953		1,953		1,224		4,256		4,256		1,104
EBITDA		20,776		20,776		11,867		31,727		31,727		11,903
Realized loss on foreign currency remeasurement		18		18		433		457		457		270
Adjusted EBITDA	\$	20,794	\$	20,794	\$	12,300	\$	32,184	\$	32,184	\$	12,173

Free cash flow is reconciled as follows:												
		Pro Forma		Three Months Ended	Three Months Ended		Pro Forma		Six Months Ended	Six Months Ended		
				June 30,	June 30,				June 30,	June 30,		
				June 30, 2016	June 30, 2016				June 30, 2016	June 30, 2016		
				(1)	2016	2015			(1)	2016	2015	
Net cash provided by (used in) operating activities	\$	11,314	\$	11,314	\$	(761)	\$	10,175	\$	10,175	\$	68
Capital expenditures		(3,356)		(3,356)		(9,705)		(14,244)		(14,244)		(20,310)
Free cash flow	\$	7,958	\$	7,958	\$	(10,466)	\$	(4,069)	\$	(4,069)	\$	(20,242)

Net debt is reconciled as follows:												
		Pro Forma		June 30,	December							
				June 30, 2016	31,							
				(1)	2016	2015						
Total debt, net of debt issuance costs and discount	\$	111,254	\$	119,692	\$	129,346						
Add debt issuance costs		3,337		3,390		4,220						
Add discount on debt		-		1,509		3,018						
Less cash and cash equivalents		(31,057)		(31,057)		(45,917)						
Net debt	\$	83,534	\$	93,534	\$	90,667						

(1) Includes the conversion of preferred stock, preferred stock warrants and subordinated convertible promissory notes immediately prior to the closing of the IPO.

(2) Total billings is reconciled using the blade-related deferred revenue amounts at the beginning and the end of the period as follows:

		Pro Forma		Three Months Ended	Three Months Ended		Pro Forma		Six Months Ended	Six Months Ended		
				June 30,	June 30,				June 30,	June 30,		
				June 30, 2016	June 30, 2016				June 30, 2016	June 30, 2016		
				(1)	2016	2015			(1)	2016	2015	
Blade-related deferred revenue at beginning of period	\$	65,027	\$	65,027	\$	76,534	\$	65,520	\$	65,520	\$	59,476
Non-blade related deferred revenue at beginning of period		-		-		-		-		-		-
Total current and noncurrent deferred revenue at beginning of period	\$	65,027	\$	65,027	\$	76,534	\$	65,520	\$	65,520	\$	59,476
Blade-related deferred revenue at end of period	\$	65,656	\$	65,656	\$	68,226	\$	65,656	\$	65,656	\$	68,226
Non-blade related deferred revenue at end of period		-		-		-		-		-		-
Total current and noncurrent deferred revenue at end of period	\$	65,656	\$	65,656	\$	68,226	\$	65,656	\$	65,656	\$	68,226

(3) Represents the effect of the difference in the exchange rate used by our various foreign subsidiaries on the invoice date versus the exchange rate used at the period-end balance sheet date.

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Q2 2016 Earnings Call

August 10, 2016



Legal Disclaimer

This presentation contains forward-looking statements within the meaning of the federal securities laws. All statements other than statements of historical facts contained in this presentation, including statements regarding our future results of operations and financial position, business strategy and plans and objectives of management for future operations, are forward-looking statements. In many cases, you can identify forward-looking statements by terms such as "may," "should," "expects," "plans," "anticipates," "could," "intends," "target," "projects," "contemplates," "believes," "estimates," "predicts," "potential" or "continue" or the negative of these terms or other similar words. Forward-looking statements contained in this presentation include, but are not limited to, statements about (i) growth of the wind energy market and our addressable market; (ii) our future financial performance, including our net sales, cost of goods sold, gross profit or gross margin, operating expenses, ability to generate positive cash flow, and ability to achieve or maintain profitability; (iii) the sufficiency of our cash and cash equivalents to meet our liquidity needs; (iv) our ability to attract and retain customers for our products, and to optimize product pricing; (v) competition from other wind blade manufacturers; (vi) the discovery of defects in our products; (vii) our ability to successfully expand in our existing markets and into new international markets; (viii) worldwide economic conditions and their impact on customer demand; (ix) our ability to effectively manage our growth strategy and future expenses; (x) our ability to maintain, protect and enhance our intellectual property; (xi) our ability to comply with existing, modified or new laws and regulations applying to our business; and (xii) the attraction and retention of qualified employees and key personnel.

These forward-looking statements are only predictions. These statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other important factors that may cause our actual results, levels of activity, performance or achievements to materially differ from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified, you should not rely on these forward-looking statements as guarantees of future events. Further information on the factors, risks and uncertainties that could affect our financial results and the forward-looking statements in this presentation are included in our filings with the Securities and Exchange Commission and will be included in subsequent periodic and current reports we make with the Securities and Exchange Commission from time to time, including in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2016.

The forward-looking statements in this presentation represent our views as of the date of this presentation. We anticipate that subsequent events and developments will cause our views to change. However, while we may elect to update these forward-looking statements at some point in the future, we undertake no obligation to update any forward-looking statement to reflect events or developments after the date on which the statement is made or to reflect the occurrence of unanticipated events except to the extent required by applicable law. You should, therefore, not rely on these forward-looking statements as representing our views as of any date after the date of this presentation. Our forward-looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, joint ventures, or investments we may make.

This presentation includes unaudited non-GAAP financial measures including Total Billings, EBITDA, Adjusted EBITDA, Net Debt and Free Cash Flow. We define Total Billings as the total amounts we have invoiced our customers for products and services for which we are entitled to payment under the terms of our long term supply agreements or other contractual agreements. We define EBITDA as net income (loss) attributable to the Company plus interest expense (net of interest income), income taxes, and depreciation and amortization. We define Adjusted EBITDA as EBITDA plus any share-based compensation expense, plus or minus any gains or losses from foreign currency remeasurement plus any losses on extinguishment of debt. We define Net Debt as the total principal amount of debt outstanding less unrestricted cash and equivalents. We define Free Cash Flow as net cash flow generated from operating activities less capital expenditures. We present non-GAAP measures when we believe that the additional information is useful and meaningful to investors. Non-GAAP financial measures do not have any standardized meaning and are therefore unlikely to be comparable to similar measures presented by other companies. The presentation of non-GAAP financial measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP. See the appendix for the reconciliations of certain non-GAAP financial measures to the comparable GAAP measures.

This presentation also contains estimates and other information concerning our industry that are based on industry publications, surveys and forecasts. This information involves a number of assumptions and limitations, and we have not independently verified the accuracy or completeness of the information.

Agenda

- Business Overview
- Q2 2016 Financial Highlights
- 2016 Guidance
- Q&A
- Appendix - Non-GAAP Information

Business Overview

Introduction to TPI Composites

Business Overview

- Largest U.S.-based independent manufacturer of composite wind blades for the high-growth wind energy market
- Provides wind blades to some of the industry's leading OEMs such as: GE Wind, Vestas, Gamesa and Nordex/Acciona
- Operates six wind blade manufacturing plants and three tooling and R&D facilities across four countries:
 - United States
 - China
 - Mexico
 - Turkey
- New facility expected to commence operations in the second half of 2016 in Izmir, Turkey and two new facilities in Juarez, Mexico expected to commence operation in the second half of 2016 and the first half of 2017
- As of June 30, 2016, we have 38 dedicated lines 30 of which were in operation during Q1 and Q2 of 2016
- Long-term supply agreements with customers, providing contracted volumes that generate significant revenue visibility, drive capital efficiency and allow production of wind blades at a lower total delivered cost
- Founded in 1968 and headquartered in Scottsdale, Arizona
- Employees: Approximately 6,000 globally

Historical GAAP Net Sales



Strong Customer Base of Leading OEMs



(1) Number of manufacturing lines dedicated to our customers under long-term supply agreements
 (2) Number of manufacturing lines installed that are operating, in transition or in startup

Existing Contracts Provide for up to \$3.1 Billion in Revenue through 2021



Note: Our contracts with some of our customers are subject to termination or reduction on short notice, generally with substantial penalties, and contain liquidated damages provisions, which may require us to make unanticipated payments to our customers or our customers to make payments to us.
(1) As of June 30, 2016 – updated for extension of contract with Nordex in Turkey through 2020 executed in August 2016

Q2 2016 Highlights

Key Developments – Q2 2016

- Operating results and year-over-year increases compared to the second quarter 2015
 - Net sales up 29.7%
 - Total billings up 40.5%
 - Net Income up 182.5%
 - Adjusted EBITDA up 69.1%
 - Adjusted EBITDA margin up 250bps to 10.7%
- Completed IPO on July 22, 2016 – issuing 7,187,500 shares of common stock at \$11.00 per share, for total net proceeds of approximately \$69.5 million (including the underwriters overallotment).
- Converted subordinated debt of \$10.0 million (plus interest of \$1.9 million) into common shares immediately prior to the closing of our IPO leaving us with pro forma net debt post-IPO of \$16.0 million.
- Continuing to build substantial demand pipeline for existing and new customers throughout the world.
- Extended and expanded our long-term supply agreement with Nordex in Turkey through 2020 in August.

Q2 2016 Financial Highlights

Q2 2016 Financial Highlights

(unaudited)

Q2 2016 Performance Compared to Q2 2015

Select Financial Data

	Q2 2016	Q2 2015	Δ
Net Sales	\$194.3	\$149.7	29.7%
Total Billings ⁽¹⁾	\$196.1	\$139.6	40.5%
Net Income	\$11.6	\$4.1	182.5%
Adjusted EBITDA ⁽¹⁾	\$20.8	\$12.3	69.1%
Adjusted EBITDA Margin	10.7%	8.2%	250bps
Net debt (before IPO and conversion transactions) ⁽¹⁾	\$93.5	\$110.4	(\$16.9)
Free Cash Flow ⁽¹⁾	\$8.0	(\$10.5)	\$18.5
Capital Expenditures	\$3.4	\$9.7	(\$6.3)

Key Performance Indicators

Sets	551	346	59.2%
Estimated Megawatts	1,252	772	62.2%
Dedicated Manufacturing Lines	38	29	9 lines
Lines Installed	30	29	1 line
Lines in Startup	0	7	7 lines
Lines in Transition	3	10	7 lines

Note: Dollars in millions.

(1) See pages 18 – 20 for reconciliations of non-GAAP financial data

Strong Financial Performance Trend Continues (unaudited)

Net Sales



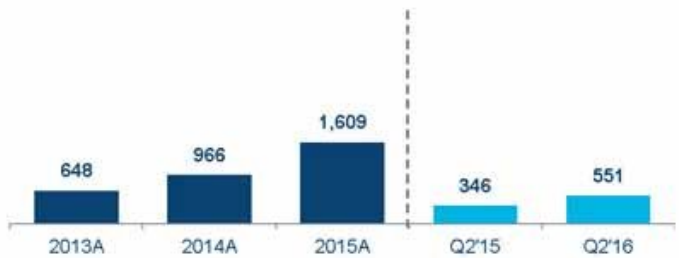
Total Billings



Adjusted EBITDA



Volume (# Sets)



Estimated MW

1,173	2,029	3,595	772	1,252
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Note: Dollars in millions

Pro Forma Capital Structure Post IPO

As of June 30, 2016					
(\$ in thousands)	Actual	Conversion of Sub Debt and Payoff of Customer Advance	Conversion of Preferred Stock	Estimated Net Proceeds of IPO	Pro Forma
Cash and cash equivalents	\$ 31,057	\$ (2,000)		\$ 69,490	\$ 98,547
Debt:					
Current maturities of long-term debt	\$ 27,328	\$ -	\$ -	\$ -	\$ 27,328
Long-term debt, net of debt issuance costs, discount and current maturities	92,364	(8,438)	-	-	83,926
Total debt	119,692	(8,438)	-	-	111,254
Total Convertible and senior redeemable preferred shares and warrants	203,734	-	(203,734)	-	-
Shareholders' Equity(Deficit):					
Common shares, \$0.01 par value,	-	11	212	72	295
Paid-in capital	-	11,866	203,522	69,418	284,806
Accumulated other comprehensive income	(850)				(850)
Accumulated deficit	(182,746)	(1,562)			(184,308)
Total shareholders' equity(deficit)	(183,596)	10,315	203,734	69,490	99,943
Total Capitalization	\$ 139,830	\$ 1,877	\$ -	\$ 69,490	\$ 211,197

Income Statement Summary

(unaudited)

	Three Months Ended June 30,		Pro Forma Three Months Ended June 30,		Change	
	2015	2016	2016 (1)	\$	%	
(\$ in thousands, except per share amounts)						
Net sales	\$ 149,739	\$ 194,255	\$ 194,255	\$ 44,516	29.7%	
Gross profit	\$ 12,150	\$ 22,818	\$ 22,818	\$ 10,668	87.8%	
Gross profit %	8.1%	11.7%	11.7%			360bps
General and administrative expenses	\$ 2,899	\$ 5,340	\$ 5,340	\$ 2,441	84.2%	
General and administrative expenses %	1.9%	2.7%	2.7%			80bps
Income from operations	\$ 9,251	\$ 17,478	\$ 17,478	\$ 8,227	88.9%	
Income before income taxes	\$ 5,314	\$ 13,508	\$ 13,508	\$ 8,194	154.2%	
Net income	\$ 4,090	\$ 11,555	\$ 11,555	\$ 7,465	182.5%	
Net income attributable to preferred shareholders	\$ 2,356	\$ 2,438	\$ -	\$ 82	3.5%	
Net income attributable to common shareholders	\$ 1,734	\$ 9,117	\$ 11,555	\$ 7,383	425.8%	
Weighted-average common shares outstanding:						
Basic	4,238	4,238	26,549			
Diluted	4,244	4,244	26,555			
Basic income per common share	\$ 0.41	\$ 2.15	\$ 0.44	\$ 1.74		
Diluted income per common share	\$ 0.41	\$ 2.15	\$ 0.44	\$ 1.74		
Non-GAAP Metrics						
Total billings (2)	\$ 139,602	\$ 196,146	\$ 196,146	\$ 56,544	40.5%	
EBITDA (2)	\$ 11,867	\$ 20,776	\$ 20,776	\$ 8,909	75.1%	
EBITDA margin	7.9%	10.7%	10.7%			280bps
Adjusted EBITDA (2)	\$ 12,300	\$ 20,794	\$ 20,794	\$ 8,494	69.1%	
Adjusted EBITDA margin	8.2%	10.7%	10.7%			250bps

- (1) Includes conversion of preferred stock, preferred stock warrants and subordinated convertible promissory notes immediately prior to IPO
(2) See pages 18 – 20 for reconciliations of Non-GAAP financial data

Key Balance Sheet and Cash Flow Data (unaudited)

(\$ in thousands)	December 31, 2015	June 30, 2016	Pro Forma June 30, 2016 (1)	Adjusted Pro Forma June 30, 2016 (2)
Assets and Liabilities:				
Cash and cash equivalents	\$ 45,917	\$ 31,057	\$ 31,057	\$ 98,547
Restricted cash	\$ 1,760	\$ 2,408	\$ 2,408	\$ 2,408
Accounts receivable	\$ 72,913	\$ 87,556	\$ 87,556	\$ 87,556
Inventories	\$ 50,841	\$ 52,664	\$ 52,664	\$ 52,664
Inventories held for customer orders	\$ 49,594	\$ 50,138	\$ 50,138	\$ 50,138
Deferred revenue	\$ 65,520	\$ 65,656	\$ 65,656	\$ 65,656
Total debt-current and noncurrent, net	\$ 129,346	\$ 119,692	\$ 111,254	\$ 111,254
Net debt (3)	\$ 90,667	\$ 93,534	\$ 83,534	\$ 16,044

(\$ in thousands)	Three Months Ended June 30,	
	2015	2016
Cash Flow:		
Net cash provided by (used in) operating activities	\$ (761)	\$ 11,314
Capital expenditures	\$ 9,705	\$ 3,356
Free cash flow (3)	\$ (10,466)	\$ 7,958

- (1) Includes conversion of preferred stock, preferred stock warrants and convertible subordinated promissory notes immediately prior to the IPO
- (2) Includes net proceeds of IPO and repayment of customer advance
- (3) See page 20 for a reconciliation of net debt and free cash flow

2016 Guidance

Confirming Guidance for the Second Half and Full Year 2016

• Total billings ⁽¹⁾	
– Second half of 2016	\$380M to \$390M
– Full year 2016	\$750M to \$760M
• Sets	
– Second half of 2016	1,110 to 1,125
– Full year 2016	2,147 to 2,162
• Estimated megawatts	
– Second half of 2016	2,550 to 2,590
– Full year 2016	4,915 to 4,955
• Dedicated manufacturing lines at year-end	38 to 46
• Total lines installed	
– First two quarters of 2016	30
– Second half of 2016	33 to 36
• Lines in transition	
– First two quarters of 2016	3
– Second half of 2016	0
• Lines in startup	
– First two quarters of 2016	0
– Second half of 2016	3 to 6
• Capital Expenditures	
– Second half of 2016	\$38M to \$43M

(1) We have not reconciled our expected Total billings to expected net sales as calculated under GAAP because we have not yet finalized calculations necessary to provide the reconciliation, including expected change in deferred revenue, and as such the reconciliation is not possible without unreasonable efforts.

Q&A

Appendix - Non-GAAP Information

This presentation includes unaudited non-GAAP financial measures including total billings, EBITDA, adjusted EBITDA, net debt and free cash flow. We define total billings as the total amounts we have invoiced our customers for products and services for which we are entitled to payment under the terms of our long-term supply agreements or other contractual agreements. We define EBITDA as net income (loss) attributable to the Company plus interest expense (net of interest income), income taxes, and depreciation and amortization. We define adjusted EBITDA as EBITDA plus any share-based compensation expense, plus or minus any gains or losses from foreign currency remeasurement plus any loss on extinguishment of debt. We define net debt as the total principal amount of debt outstanding less unrestricted cash and equivalents. We define free cash flow as net cash flow generated from operating activities less capital expenditures. We present non-GAAP measures when we believe that the additional information is useful and meaningful to investors. Non-GAAP financial measures do not have any standardized meaning and are therefore unlikely to be comparable to similar measures presented by other companies. The presentation of non-GAAP financial measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP. See below for a reconciliation of certain non-GAAP financial measures to the comparable GAAP measures.

Non-GAAP Reconciliations (unaudited)

Net sales is reconciled to total billings as follows:

	Three Months Ended June 30,		Pro Forma Three Months Ended June 30, (3)
(\$ in thousands)	2015	2016	2016
Net sales	\$ 149,739	\$ 194,255	\$ 194,255
Change in deferred revenue:			
Blade-related deferred revenue at beginning of period (1)	(76,534)	(65,027)	(65,027)
Blade-related deferred revenue at end of period (1)	68,226	65,656	65,656
Foreign exchange impact (2)	(1,829)	1,262	1,262
Change in deferred revenue	(10,137)	1,891	1,891
Total billings	\$ 139,602	\$ 196,146	\$ 196,146

Net income is reconciled to EBITDA and adjusted EBITDA as follows:

	Three Months Ended June 30,		Pro Forma Three Months Ended June 30, (3)
(\$ in thousands)	2015	2016	2016
Net income	\$ 4,090	\$ 11,555	\$ 11,555
Adjustments:			
Depreciation and amortization	2,909	3,162	3,162
Interest expense (net of interest income)	3,644	4,106	4,106
Income tax provision	1,224	1,953	1,953
EBITDA	11,867	20,776	20,776
Realized loss on foreign currency remeasurement	433	18	18
Adjusted EBITDA	\$ 12,300	\$ 20,794	\$ 20,794

Note: Footnote references on the following page

Non-GAAP Reconciliations *(continued)* *(unaudited)*

(1) Total billings is reconciled using the blade-related deferred revenue amounts at the beginning and the end of the period as follows:

	Three Months Ended June 30,		Pro Forma Three Months Ended June 30, (3)	
	2015	2016	2016	
<i>(\$ in thousands)</i>				
Blade-related deferred revenue at beginning of period	\$ 76,534	\$ 65,027	\$	65,027
Non-blade related deferred revenue at beginning of period	-	-		-
Total current and noncurrent deferred revenue at beginning of period	\$ 76,534	\$ 65,027	\$	65,027
Blade-related deferred revenue at end of period	\$ 68,226	\$ 65,656	\$	65,656
Non-blade related deferred revenue at end of period	-	-		-
Total current and noncurrent deferred revenue at end of period	\$ 68,226	\$ 65,656	\$	65,656

- (2) Represents the effect of the difference in the exchange rate used by our various foreign subsidiaries on the invoice date versus the exchange rate used at the period-end balance sheet date.
- (3) Includes conversion of preferred stock, preferred stock warrants and convertible subordinated promissory notes immediately prior to the IPO

Non-GAAP Reconciliations *(continued)* *(unaudited)*

Net debt is reconciled as follows:

	December 31, 2015	June 30, 2016	Pro Forma June 30, 2016 (1)	Adjusted Pro Forma June 30, 2016 (2)	June 30, 2015
<i>(\$ in thousands)</i>					
Total debt, net of debt issuance costs and discount	\$ 129,346	\$ 119,692	\$ 111,254	\$ 111,254	\$ 114,411
Add debt issuance costs	4,220	3,390	3,337	3,337	3,773
Add discount on debt	3,018	1,509	-	-	4,526
Less cash and cash equivalents	(45,917)	(31,057)	(31,057)	(98,547)	(12,325)
Net debt	\$ 90,667	\$ 93,534	\$ 83,534	\$ 16,044	\$ 110,385

(1) Includes conversion of preferred stock, preferred stock warrants and convertible subordinated promissory notes immediately prior to the IPO

(2) Includes net proceeds of IPO after repayment of customer advance.

Free cash flow is reconciled as follows:

	Three Months Ended June 30,	
<i>(\$ in thousands)</i>	2015	2016
Net cash provided by (used in) operating activities	\$ (761)	\$ 11,314
Less capital expenditures	(9,705)	(3,356)
Free cash flow	\$ (10,466)	\$ 7,958



TPI Composites Extends its Supply Agreement with Nordex in Turkey

SCOTTSDALE, Ariz., Aug. 10, 2016 (GLOBE NEWSWIRE) -- TPI Composites, Inc., (TPI) (Nasdaq:TPIC), the largest U.S.-based independent manufacturer of composite wind blades, announced today that it has extended and expanded its long-term agreement with Nordex to continue to supply wind blades from its existing Izmir, Turkey manufacturing facility through 2020. Annual volume is also being increased as a result of TPI's improvements in cycle time and productivity. TPI's manufacturing capacity in Turkey for Nordex is used to supply projects in Turkey as well as for export to other locations in the greater European region, Africa and the Middle East.

"We are pleased to extend and expand our agreement with Nordex confirming our continued strong relationship and ongoing productivity gains," said Steve Lockard, TPI's President and CEO.

"We look forward to continuing the supply of high-quality, cost-competitive wind blades and making further improvements in our operations," added Şenol Bircan, Vice President, EMEA.

TPI has been operating in Turkey since 2012 and has been building wind blades for Nordex since 2013.

About TPI Composites, Inc.

TPI Composites, Inc. is the largest U.S.-based independent manufacturer of composite wind blades for the wind energy market. TPI delivers high-quality, cost-effective composite solutions through long term relationships with leading wind turbine manufacturers. TPI is headquartered in Scottsdale, Arizona and operates factories throughout the U.S., Mexico, China and Turkey.

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